



PRICING SUBMITTAL  
CITY OF AUSTIN  
SIGN MATERIALS & RELATED SUPPLIES

SOLICITATION NO.: IFB8100 SBR1015

BUYER: Sarah Ramos

Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised: a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

SPECIFY CATALOG/PRICE LIST: ASTM 2021 DATE: 2021 PRICES ARE BEING PROVIDED FROM: Current bid pricing

SECTION 1 - SIGN VINYL/FILM

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	48 inch x 50 yds/standard engineer grade reflective black, white, red, blue Type 1: P158-black, P152-white, P151-red, P153-blue <b>Nikkalite Brand 8100/48000</b>	roll	2	\$540.00	\$ 1,080.00
1.2	48 inch x 50 yds/intermediate grade black, white, red, blue - Series 4000: 499-black, 492-white, 464-red, 445-medium blue	roll	1	No Bid	\$ No Bid
1.3	24 inch x 50 yds/ intermediate grade blue, yellow, purple, green, clear - Series 4000: 453-med.blue, 474-yellow, 439-purple, 445-med. green	roll	1		\$ -
1.4	36 inch x 50 yds/HIP reflective white, yellow Avery Type IV HIP: #6500-white, #6501-yellow	roll	1		\$ -
1.5	36 inch x 50 yds/EC film red, black, blue - Series 117: #1172-red, #1178-black, #1175-blue	roll	1		\$ -
1.6	Alumigraphics grip 53"x 75' textured foil floor graphics print film indoor/outdoor	roll	1		\$ -
1.7	Avery Dennison MPI 2105 Easy Apply RS 54"x150'	roll	1		\$ -
1.8	GF (General Formulations) - 223 Digital print film 6 mil x 54"x100' matte finish removable	roll	1		\$ -
1.9	GF - 211 clear embossed floor laminate 6 mil x 54" x 100'	roll	2		\$ -
1.10	GF- 220 54"x100' Digital print film 6 mil x 54" x 100' gloss finish permanent adhesive	roll	3		\$ -
1.11	ORACAL 8300 -073NP 30" X 50 Yard Dark Grey	roll	40		\$ -
1.12	ORACAL 8300 -073NP 50" X 50 Yard Dark Grey	roll	40		\$ -
1.13	ORAJET 3651G-010 30" X 50 Yard White	roll	40		\$ -
1.14	ORAJET 3651G-010 54" X 50 Yard White	roll	40		\$ -
1.15	3M 3290 50" x 50 Yard White Engineering Grade Reflective	roll	40		\$ -
1.16	3M 3290 36" x 50 Yard White Engineering Grade Reflective <b>Nikkalite Brand 8100</b>	roll	40	405.00	\$ 16,200.00
1.17	GRAFFITI SHIELD - Glass Shield 4 Mil 48" x 100 Ft.	roll	40		\$ -
1.18	GRAFFITI SHIELD - Glass Shield 4 Mil 36" x 100 Ft.	roll	40		\$ -
SUBTOTAL FOR SECTION 1 =					\$ 17,280.00

SECTION 2 - SIGN MATERIALS

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
2.1	3 mm x 48 inch x 96 inch/pvc/sintra dark blue, red, white, yellow	sheet	8	No Bid	\$ No Bid
2.2	60 inch x100 yd Application tape 4075 RLA Conform out to requested sizes	roll	2		\$ -
2.3	48 inch x 96 inch gatorboard/black	sheet	1		\$ -
2.4	Signicade 24 inch x 45 inch	ea	2		\$ -
2.5	Orange peel adhesive remover	ea	31		\$ -
2.6	1/2 inch double sided foam tape	roll	2		\$ -
2.7	HDPE .060x48"x96"	ea	4		\$ -
2.8	Solaris Ink cartridge for Roland xc-540 vinyl printer Black, cyan, yellow, magenta, light cyan and light magenta 440ml	ea	6		\$ -
SUBTOTAL FOR SECTION 2 =					\$ -

SECTION 3 - SIGN BLANKS					
ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
3.1	6 inch x 12 inch .040 red square aluminum	ea	50	No	\$ Bid -
3.2	18 inch x 24 inch .040 red square aluminum	ea	20		\$ -
3.3	12 inch x 12 inch .063 white square aluminum	ea	20		\$ -
3.4	12 inch x 12 inch .063 white 1/2" corner round aluminum	ea	20		\$ -
3.5	12 inch x 18 inch .063 white 1/2" corner round aluminum	ea	20		\$ -
3.6	8 inch x 36 inch .080 white 3/4" corner round aluminum	ea	6		\$ -
3.7	15 inch x 21 inch .063 white 3/4" corner round aluminum	ea	20		\$ -
3.8	30 inch octagon .080 white aluminum	ea	4		\$ -
3.9	24 inch x 30 inch .080 white 1" corner round aluminum	ea	20		\$ -
3.10	20 inch x 20 inch .063 white square aluminum	ea	10		\$ -
3.11	24 inch x 24 inch .080 white 1" corner round aluminum	ea	10		\$ -
3.12	24 inch x 36 inch .080 no color 1" corner round aluminum	ea	50		\$ -
3.13	10 inch x 15 inch .080 no color 1" corner round aluminum	ea	250		\$ -
3.14	9 inch x 18 inch .080 no color 1" corner round aluminum	ea	50		\$ -
3.15	6 inch x 18 inch .080 no color 1" corner round aluminum	ea	50		\$ -
3.16	18 inch x 24 inch .080 no color 1" corner round aluminum	ea	300		\$ -
3.17	15 inch x 21 inch .080 no color 3/4" corner round aluminum	ea	300		\$ -
3.18	24 inch x 24 inch .080 no color 1" corner round aluminum	ea	50		\$ -
3.19	NUDO (manufacturer) 48" x 96" NU-ALUM SN1P500-D-PF2 (2 Sided 1/2" White)	ea	200		\$ -
3.20	COROPLAST - 4 MM White corrugated plastic 18" Flutes	ea	1500		\$ -
3.21	Step Frame H-Stand economy stakes 4 mm coroplast 10" x 30"	ea	1500		\$ -
SUBTOTAL FOR SECTION 3 =				\$	-

TOTAL EXTENDED PRICE FOR SECTIONS 1 THRU 3 = \$ 17,280.00

SECTION 4 - NON-SPECIFIED ITEMS (For Informational Purposes Only)			
<p>The city may wish an Offeror provide additional products as they relate to this contract. In order to be paid for these additional products, provide manufacturers name and catalog numbers for the additional products you can provide the city. Indicate the minimum percentage discount or maximum markup to costs you can provide the city for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the contract including any subsequent renewal periods.</p> <p>This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary.</p>			
ITEM NO.	NAME AND NUMBER OF PRICE LIST	LATEST EFFECTIVE DATE OF PRICE LIST	DISCOUNT FROM OR MARKUP TO PRICE LIST
4.1	Name <u>N/A</u> Number _____		
4.2	Name <u>N/A</u> Number _____		

DELIVERY TERMS: FOB Destination, freight prepaid and allowed and to be included on the bid price.	
DELIVERY METHOD: <input type="checkbox"/> COMMON CARRIER (FedEx, UPS) <input checked="" type="checkbox"/> <u>VENDOR DELIVERY</u>	
COMPANY NAME: <u>Nippon Carbide Industries USA Inc</u>	
EMAIL ADDRESS: <u>Bids@nikkalite.com</u>	





**ADDENDUM  
PURCHASING OFFICE  
CITY OF AUSTIN, TEXAS**

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**Solicitation: IFB 8100 SRB1015**

**Addendum No: 2**

**Date of Addendum: 08/02/2021**

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This addendum is to incorporate the following changes to the above referenced solicitation:

**I. Questions:**

**Question 1:** Would there be a plan holders list available? And, if applicable to this project, could you please identify the site address?

**Response:** No, there isn't a list of plan holders. Delivery address will be given at the time of order and listed on the Departmental Purchase Order.

**II.** Solicitation Cover Sheet had been updated to Version 2 and is attached.


**III.** ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

APPROVED BY: Sarah Ramos, Procurement Specialist II  
Purchasing Office, 512-974-2554

ACKNOWLEDGED BY:

Maria Suarez

Name

  
Authorized Signature

8-16-21  
Date

**RETURN ONE COPY OF THIS ADDENDUM TO THE PURCHASING OFFICE, CITY OF AUSTIN, WITH YOUR RESPONSE OR PRIOR TO THE SOLICITATION CLOSING DATE. FAILURE TO DO SO MAY CONSTITUTE GROUNDS FOR REJECTION.**



**ADDENDUM  
PURCHASING OFFICE  
CITY OF AUSTIN, TEXAS**

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**Solicitation: IFB 8100 SRB1015**

**Addendum No: 1**

**Date of Addendum: 7/27/2021**

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This addendum is to incorporate the following changes to the above referenced solicitation:

**I. Questions:**

**Question 1:** Does this have any WBE, or small business enterprise disadvantaged eligibility?

**Response:** No, this solicitation does not have goals for WBE firms.

**II.** Solicitation Cover Sheet had been updated to Version 1 and is attached.

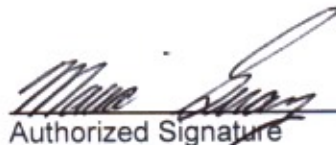
**III.** ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

APPROVED BY: Sarah Ramos, Procurement Specialist II  
Purchasing Office, 512-974-2554

ACKNOWLEDGED BY:

Maria Suarez

Name

  
Authorized Signature

8-16-21

Date

**RETURN ONE COPY OF THIS ADDENDUM TO THE PURCHASING OFFICE, CITY OF AUSTIN, WITH  
YOUR RESPONSE OR PRIOR TO THE SOLICITATION CLOSING DATE. FAILURE TO DO SO MAY  
CONSTITUTE GROUNDS FOR REJECTION.**



Offer and Certifications

IFB 8100 SBR1015

## SUBMITTAL CONTENTS

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**REFERENCE SHEET.....**

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CITY OF  
AUSTIN

Offer and Certifications      IFB 8100 SBR 1015



## OFFER CERTIFICATION

**Instructions.** Offerors shall complete and sign the Offer Certification section of this section as indicated. Offerors shall not complete any portions of the Acceptance section below. Submittals with incomplete and/or unsigned Offer Certification are not considered to be Offers and will be rejected as nonresponsive.

Company Name: Company Name Nippon Carbide Industries

Company Address: Address 13856 Bettencourt St Cerritos CA 90703

City, State, Zip: City State and Zip Cerritos CA 90703

Company's Austin Finance Online Vendor Registration No. Registration No.

Company's Officer or Authorized Representative: Officer's Name Maria Suarez

Title of Officer or Authorized Representative: Officer's Title Contracts Administrator

Email: Offeror's Email Address msuarez@nikkalite.com

Offeror's Phone: Phone 800-821-4264

Offeror's Signature: 

Date: Date Signed 8-16-21

**OFFER:** The above signed, by his/her signature, represents that he/she is submitting a binding offer and is authorized to bind the respondent to fully comply with the solicitation document contained herein. The Offeror, by submitting and signing below, acknowledges that he/she has received and read the entire document packet including all revisions, and addenda and agrees to be bound by the terms therein.

## ACCEPTANCE BY THE CITY

**For City Staff only.** The City will complete and sign this section only if the City accepts the Offer.

Contract Number: \_\_\_\_\_

Printed Name of City's Authorized Procurement Staff: \_\_\_\_\_

Title of City's Authorized Procurement Staff: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

**ACCEPTANCE:** The Offer is hereby accepted. Contractor is now bound to sell the materials or services specified in the Contract.



## NON-DISCRIMINATION AND NON-RETALIATION CERTIFICATION

**Instruction.** Offerors shall read and acknowledge this certification by checking the box below. Offerors that do not check the box below indicating their compliance with this certification shall be determined nonresponsive.



### OFFEROR HEREBY CERTIFIES

Offeror has read the following and will comply with Austin City Code, Sec. 5-4-2.

1. Not to engage in any discriminatory employment practice defined in this chapter;
2. To take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without discrimination being practiced against them as defined in this chapter, including affirmative action relative to employment, promotion, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rate of pay or other forms of compensation, and selection for training or any other terms, conditions or privileges of employment;
3. To post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Equal Employment/Fair Housing Office setting forth the provisions of this chapter.
4. To state in all solicitations or advertisements for employees placed by or on behalf of the Contractor, that all qualified applicants will receive consideration for employment without regard to race, creed, color, religion, national origin, sexual orientation, gender identity, disability, sex or age.
5. To obtain a written statement from any labor union or labor organization furnishing labor or service to Contractors in which said union or organization has agreed not to engage in any discriminatory employment practices as defined in this chapter and to take affirmative action to implement policies and provisions of this chapter.
6. To cooperate fully with City and the Equal Employment/Fair Housing Office in connection with any investigation or conciliation effort of the Equal Employment/Fair Housing Office to ensure that the purpose of the provisions against discriminatory employment practices are being carried out.
7. To require of all subcontractors having 15 or more employees who hold any subcontract providing for the expenditure of \$2,000 or more in connection with any contract with the City subject to the terms of this chapter that they do not engage in any discriminatory employment practice as defined in this chapter.

For the purposes of this Offer and any resulting Contract, Contractor adopts the provisions of the City's Minimum Non-Discrimination and Non-Retaliation Policy set forth below.



## MINIMUM NON-DISCRIMINATION AND NON-RETALIATION POLICY

1. As an Equal Employment Opportunity (EEO) employer, the Contractor will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations. The Contractor will not discriminate against any applicant or employee based on race, creed, color, national origin, sex, age, religion, veteran status, gender identity, disability, or sexual orientation. This policy covers all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising, selection for training and apprenticeship, rates of pay or other forms of compensation, and layoff or termination.
2. The Contractor agrees to prohibit retaliation, discharge or otherwise discrimination against any employee or applicant for employment who has inquired about, discussed or disclosed their compensation.
3. Further, employees who experience discrimination, sexual harassment, or another form of harassment should immediately report it to their supervisor. If this is not a suitable avenue for addressing their complaint, employees are advised to contact another member of management or their human resources representative. No employee shall be discriminated against, harassed, intimidated, nor suffer any reprisal as a result of reporting a violation of this policy. Furthermore, any employee, supervisor, or manager who becomes aware of any such discrimination or harassment should immediately report it to executive management or the human resources office to ensure that such conduct does not continue.
4. Contractor agrees that to the extent of any inconsistency, omission, or conflict with its current non-discrimination and nonretaliation employment policy, the Contractor has expressly adopted the provisions of the City's Minimum Non-Discrimination Policy contained in Section 5-4-2 of the City Code and set forth above, as the

Contractor's Non-Discrimination Policy or as an amendment to such Policy and such provisions are intended to not only supplement the Contractor's policy, but will also supersede the Contractor's policy to the extent of any conflict.

5. UPON CONTRACT AWARD, THE CONTRACTOR SHALL PROVIDE THE CITY A COPY OF THE CONTRACTOR'S NONDISCRIMINATION AND NON-RETALIATION POLICIES ON COMPANY LETTERHEAD, WHICH CONFORMS IN FORM, SCOPE, AND CONTENT TO THE CITY'S MINIMUM NON-DISCRIMINATION AND NON-RETALIATION POLICIES, AS SET FORTH HEREIN, OR THIS NON-DISCRIMINATION AND NON-RETALIATION POLICY, WHICH HAS BEEN ADOPTED BY THE CONTRACTOR FOR ALL PURPOSES WILL BE CONSIDERED THE CONTRACTOR'S NON-DISCRIMINATION AND NON-RETALIATION POLICY WITHOUT THE REQUIREMENT OF A SEPARATE SUBMITTAL.
6. Contractor agrees that non-compliance with Chapter 5-4 and the City's Non-Retaliation Policy may result in sanctions, including termination of the contract and suspension or debarment from participation in future City contracts until deemed compliant with the requirements of Chapter 5-4 and the Non-Retaliation Policy.
7. The Contractor agrees that this Non-Discrimination and Non-Retaliation Certificate of the Contractor's separate conforming policy, which the Contractor has executed and filed with the City, will remain in force and effect for one year from the date of filing. The Contractor further agrees that, in consideration of the receipt of continued Contract payment, the Contractor's Non-Discrimination and Non-Retaliation Policy will automatically renew from year-to-year for the term of the underlying Contract.

## SUSPENSION AND DEBARMENT CERTIFICATION

**Instruction.** Offerors shall read and acknowledge this certification by checking the box below. Offerors that do not check the box below indicating their compliance with this certification shall be determined nonresponsive.

---

  
(Check)

**OFFEROR HEREBY CERTIFIES**

Offeror has **NOT** been debarred from contracting with the City of Austin, any other local governments or states, or the US federal government.

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**Suspended or Debarred Offerors.** The City finds that offerors, including any subcontractors that may be included in the Offer, that are suspended or debarred from contracting with the US federal government, any state or local government, as of the submission date of their offer, are not sufficiently responsible to contract with the City. The City may reject and set aside any offer, or terminate for cause any contract resulting from an offer, in which the offeror falsely certified they were not suspended or debarred when in fact they were.



## NON-COLLUSION AND NON-CONFLICT OF INTEREST CERTIFICATION

**Instruction.** Offerors shall read and acknowledge this certification by checking the box below. Offerors that do not check the box below indicating their compliance with this certification shall be determined nonresponsive.



### OFFEROR HEREBY CERTIFIES

Offeror has **NOT** engaged in collusion and is not aware of any conflicts of interests as described below.

**Offeror.** The term "Offeror", as used in this document, includes the individual or business entity submitting the Offer. For the purpose of this Affidavit, an Offeror includes the directors, officers, partners, managers, members, principals, owners, agents, representatives, employees, other parties in interest of the Offeror, and any person or any entity acting for or on behalf of the Offeror, including a subcontractor in connection with this Offer.

**Anti-Collusion Statement.** Offeror has not in any way directly or indirectly:

- a. colluded, conspired, or agreed with any other person, firm, corporation, Offeror or potential Offeror to the amount of this Offer or the terms or conditions of this Offer.
- b. paid or agreed to pay any other person, firm, corporation Offeror or potential Offeror any money or anything of value in return for assistance in procuring or attempting to procure a contract or in return for establishing the prices in the attached Offer or the Offer of any other Offeror.

**Preparation of Solicitation and Contract Documents.** Offeror has not received any compensation or a promise of compensation for participating in the preparation or development of the underlying Solicitation or Contract documents. In addition, the Offeror has not otherwise participated in the preparation or development of the underlying Solicitation or Contract documents, except to the extent of any comments or questions and responses in the solicitation process, which are available to all Offerors, so as to have an unfair advantage over other Offerors, provided that the Offeror may have provided relevant product or process information to a consultant in the normal course of its business.

**Participation in Decision Making Process.** Offeror has not participated in the evaluation of Offers or other decision making process for this Solicitation, and, if Offeror is awarded a Contract no individual, agent, representative, consultant, subcontractor, or sub-consultant associated with Offeror, who may have been involved in the evaluation or other decision making process for this Solicitation, will have any direct or indirect financial interest in the Contract, provided that the Offeror may have provided relevant product or process information to a consultant in the normal course of its business.

**Present Knowledge.** Offeror is not presently aware of any potential or actual conflicts of interest regarding this Solicitation, which either enabled Offeror to obtain an advantage over other Offerors or would prevent Offeror from advancing the best interests of the City in the course of the performance of the Contract.

**City Code.** As provided in Sections 2-7-61 through 2-7-65 of the City Code, no individual with a substantial interest in Offeror is a City official or employee or is related to any City official or employee within the first or second degree of consanguinity or affinity.

**Chapter 176 Conflict of Interest Disclosure.** In accordance with Chapter 176 of the Texas Local Government Code, the Offeror:

- a. does not have an employment or other business relationship with any local government officer of the City or a family member of that officer that results in the officer or family member receiving taxable income; Section 0810, Non-Collusion, 1 Revised 12/22/15 Non-Conflict of Interest, and Anti-Lobbying Certification;
- b. has not given a local government officer of the City one or more gifts, other than gifts of food, lodging, transportation, or entertainment accepted as a guest, that have an aggregate value of more than \$100 in the twelve month period preceding the date the officer becomes aware of the execution of the Contract or that City is considering doing business with the Offeror; and
- c. does not have a family relationship with a local government officer of the City in the third degree of consanguinity or the second degree of affinity.



## ANTI-LOBBYING CERTIFICATION

**Instruction.** Offerors shall read and acknowledge this certification by checking the box below. Offerors that do not check the box below indicating their compliance with this certification shall be determined nonresponsive.

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**OFFEROR HEREBY CERTIFIES**

Offeror has and will continue to comply with the City's Anti-Lobbying Ordinance, Chapter 2-7, Article 6.

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**Applicability.** This Solicitation is subject to City Code, Ch. 2-7, Article 6, Anti-Lobbying and Procurement.

**No Lobbying Period.** The No-Lobbying Period begins on the date this Solicitation was initially published and continues through the earlier of (i) 60-days following Council authorization of any contracts resulting from this Solicitation, (ii) the date the last resulting contract is signed, (iii) the date this Solicitation is cancelled.

**Prohibited Communications.** During the No Lobbying Period, Respondents to this Solicitation or their Agents, shall not make prohibited communications to City officials or City employees.

**Ordinance.** [https://www.austintexas.gov/financeonline/afo\\_content.cfm?s=15&p=145](https://www.austintexas.gov/financeonline/afo_content.cfm?s=15&p=145)

**Rules.** [https://www.austintexas.gov/financeonline/afo\\_content.cfm?s=16&p=77](https://www.austintexas.gov/financeonline/afo_content.cfm?s=16&p=77)



## NONRESIDENT BIDDER AND MANUFACTURING CERTIFICATION

**Instruction.** Offerors shall read and checking the applicable boxes in response to both certifications below.

☒ YES ☒ NO

(Check One)

**OFFEROR HEREBY CERTIFIES**

Offeror IS (YES) or IS NOT (NO) a Nonresident Bidder in accordance with Texas Government Code Ch. 2252.002.

If "Yes" is checked, provide the name of the state where  
Nonresident Bidder's Principle Place of Business is located.  
Click or tap here to enter text.

(State)

☐ YES ☒ NO

(Check One)

**OFFEROR HEREBY CERTIFIES**

Offer INCLUDES (YES) or DOES NOT INCLUDE (NO) Equipment, Supplies and/  
or Materials in accordance with Texas Government Code Ch. 2252.002

If "YES" is checked, provide the name of the State where majority  
of the Equipment, Supplies and/or Materials were manufactured  
Click or tap here to enter text.

(State)

**Reciprocal Preference.** In accordance with Texas Government Code Ch. 2252.002 (see below), the City must apply a reciprocal preference to a Nonresident Bidder's offer, consistent with the applicable preference granted by the state of the Nonresident Bidder's principal place of business. The City will also apply a reciprocal preference to a Resident Bidder or Nonresident Bidder's offer, consistent with the applicable preference granted by the state where the majority of the equipment, supplies and/or materials were manufactured.

**Resident bidder.** An Offeror whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

**Nonresident Bidder.** An Offeror that is not a Resident Bidder.

**Statute:** <https://statutes.capitol.texas.gov/Docs/GV/htm/GV.2252.htm>

## LOCAL PRESENCE CERTIFICATION - OPTIONAL

**Instruction.** Offerors wishing to claim Local Presence shall read and acknowledge this certification by checking the applicable box and providing the physical address below.

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### OFFEROR HEREBY CERTIFIES

Offeror's **HEADQUARTERS** or a **BRANCH OFFICE** is within the Austin Corporate City Limits.

☒ **N/A**  
☐ **HEADQUARTERS**  
☐ **BRANCH OFFICE**  
(Check One)

\_\_\_\_\_  
Offeror's Physical Address  
(Physical Address of Offeror's Headquarters or Branch Office)

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Do you employ anyone at the location checked above who is a resident of the City of Austin?

☐ **Yes**  
☒ **No**  
(Check One)

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**Benefit to the City.** In accordance with Resolution, 20140807-113, Council has determined that contracts awarded to local companies that provide employment to Austin residents is an economic benefit.

**Local Presence.** Offerors may claim Local Presence if at least one (1) of the following are located within the Austin Corporate City Limits, employing residents of Austin.

1. Headquarters; or
2. Branch office.

**Austin Corporate City Limits.** The City of Austin's Full Purpose Jurisdiction, not including the City's Extraterritorial Jurisdiction.



**Headquarters.** The Offeror's administrative center where most of the company's important functions and full responsibility for managing and coordinating the business activities of the firm are located.

**Branch Office.** A company office other than the Offeror's headquarters, that has been in place for at least five (5) years.

### SUBCONTRACTING UTILIZATION FORM

In accordance with the City of Austin's Minority and Women-Owned Business Enterprises (M/WBE) Procurement Program (Program), Chapters 2-9A/B/C/D of the City Code and M/WBE Program Rules, this Solicitation was reviewed by the Small and Minority Business Resources Department (SMBR) to determine if M/WBE Subcontractor/Sub-Consultant ("Subcontractor") Goals could be applied. Due to insufficient subcontracting/subconsultant opportunities and/or insufficient availability of M/WBE certified firms, SMBR has assigned no subcontracting goals for this Solicitation. However, Offerors who choose to use Subcontractors must comply with the City's M/WBE Procurement Program as described below. Additionally, if the Contractor seeks to add Subcontractors after the Contract is awarded, the Program requirements shall apply to any Contract(s) resulting from this Solicitation.

**Instructions:**

a.) Offerors who do not intend to use Subcontractors shall check the "NO" box and follow the corresponding instructions.

b.) Offerors who intend to use Subcontractors shall check the applicable "YES" box and follow the instructions. Offers that do not include the following required documents shall be deemed non-compliant or nonresponsive as applicable, and the Offeror's submission may not be considered for award.

☒ **NO, I DO NOT intend to use Subcontractors/Sub-consultants.**

**Instructions:** Offerors that do not intend to use Subcontractors shall complete and sign this form below (Subcontracting/Sub-Consulting ("Subcontractor") Utilization Form) and include it with their sealed Offer.

☐ **YES, I DO intend to use Subcontractors /Sub-consultants.**

**Instructions:** Offerors that do intend to use Subcontractors shall complete and sign this form below (Subcontracting/Sub-Consulting ("Subcontractor") Utilization Form), and follow the additional Instructions in the (Subcontracting/Sub-Consulting ("Subcontractor") Utilization Plan). Contact SMBR if there are any questions about submitting these forms.

Offeror Information			
Company Name	Nippon Carbide Industries (USA) Inc		
City Vendor ID Code	N/A		
Physical Address	13856 Bettencourt St		
City, State Zip	Cerritos CA 90703		
Phone Number	562-777-1810	Email Address	msuarez@nikkalite.co

Is the Offeror  
City of Austin M/WBE  
certified?

☒ NO

☐ YES

Indicate one: ☐ MBE ☐ WBE ☐ MBE/WBE Joint Venture

**Offeror Certification:** I understand that even though SMBR did not assign subcontract goals to this Solicitation, I will comply with the City's M/WBE Procurement Program if I intend to include Subcontractors in my Offer. I further agree that this completed **Subcontracting/Sub-Consulting Utilization Form**, and if applicable my completed **Subcontracting/Sub-Consulting Utilization Plan**, shall become a part of any Contract I may be awarded as the result of this Solicitation. Further, if I am awarded a Contract and I am not using Subcontractor(s) but later intend to add Subcontractor(s), before the Subcontractor(s) is hired or begins work, I will comply with the City's M/WBE Procurement Program and submit the **Request For Change** form to add any Subcontractor(s) to the Project Manager or the Contract Manager for prior authorization by the City and perform Good Faith Efforts (GFE), if applicable. I understand that, if a Subcontractor is not listed in my **Subcontracting/Sub-Consulting Utilization Plan**, it is a violation of the City's M/WBE Procurement Program for me to hire the Subcontractor or allow the Subcontractor to begin work, unless I first obtain City approval of my **Request for Change** form. I understand that, if a Subcontractor is not listed in my **Subcontracting/Sub-Consulting Utilization Plan**, it is a violation of the City's M/WBE Procurement Program for me to hire the Subcontractor or allow the Subcontractor to begin work, unless I first obtain City approval of my **Request for Change** form.

Maria Suarez

Maria Suarez 8-16-21

Name and Title of Authorized Representative (Print or Type)

Signature/Date



N/A

## SUBCONTRACTING UTILIZATION PLAN

**INSTRUCTIONS:** Offerors who DO intend to use Subcontractors may utilize M/WBE Subcontractor(s) or perform Good Faith efforts when retaining Non-certified Subcontractor(s). Offerors must determine which type of Subcontractor(s) they are anticipating to use (CERTIFIED OR NON-CERTIFIED), check the box of their applicable decision, and comply with the additional instructions associated with that particular selection.

- ☐ I intend to use City of Austin CERTIFIED M/WBE Subcontractor/Sub-consultant(s).

**Instructions:** Offerors may use Subcontractor(s) that ARE City of Austin certified M/WBE firms. Offerors shall contact SMBR (512-974-7600 or [SMBRComplianceDocuments@austintexas.gov](mailto:SMBRComplianceDocuments@austintexas.gov)) to confirm if the Offeror's intended Subcontractor(s) are City of Austin certified M/WBE and if these firm(s) are certified to provide the goods and services the Offeror intends to subcontract. If the Offeror's Subcontractor(s) are current valid certified City of Austin M/WBE firms, the Offeror shall insert the name(s) of their Subcontractor(s) into the table below and must include the following documents in their sealed Offer:

- Subcontracting/Sub-Consulting Utilization Form (completed and signed)
- Subcontracting/Sub-Consulting Utilization Plan (completed)

- ☐ I intend to use NON-CERTIFIED Subcontractor/Sub-Consultant(s) after performing Good Faith Efforts.

**Instructions:** Offerors may use Subcontractors that ARE NOT City of Austin certified M/WBE firms ONLY after Offerors have first demonstrated Good Faith Efforts to provide subcontracting opportunities to City of Austin M/WBE firms.

STEP ONE: Contact SMBR for an availability list for the scope(s) of work you wish to subcontract;

STEP TWO: Perform Good Faith Efforts (Check List provided below);

STEP THREE: Offerors shall insert the name(s) of their certified or non-certified Subcontractor(s) into the table below and must include the following documents in their sealed Offer:

- Subcontracting/Sub-Consulting Utilization Form (completed and signed)
- Subcontracting/Sub-Consulting Utilization Plan (completed)
- All required documentation demonstrating the Offeror's performance of Good Faith Efforts (see Check List below)

**GOOD FAITH EFFORTS CHECK LIST -**

N/A

When using NON-CERTIFIED Subcontractor/Sub-consultants(s), **ALL** of the following CHECK BOXES **MUST** be completed in order to meet and comply with the Good Faith Effort requirements and all documentation must be included in your sealed Offer. Documentation CANNOT be added or changed after submission of the bid.

- ☐ **Contact SMBR.** Offerors shall contact SMBR (512-974-7600 or [SMBRComplianceDocuments@austintexas.gov](mailto:SMBRComplianceDocuments@austintexas.gov)) to obtain a list of City of Austin certified M/WBE firms that are certified to provide the goods and services the Offeror intends to subcontract out. (Availability List). Offerors shall document their contact(s) with SMBR in the "SMBR Contact Information" table on the following page.
- ☐ **Contact M/WBE firms.** Offerors shall contact all of the M/WBE firms on the Availability List with a Significant Local Business Presence which is the Austin Metropolitan Statistical Area, to provide information on the proposed goods and services proposed to be subcontracted and give the Subcontractor the opportunity to respond on their interest to bid on the proposed scope of work. When making the contacts, Offerors shall use at least two (2) of the following communication methods: email, fax, US mail or phone. Offerors shall give the contacted M/WBE firms at least seven days to respond with their interest. Offerors shall document all evidence of their contact(s) including: emails, fax confirmations, proof of mail delivery, and/or phone logs. These documents shall show the date(s) of contact, company contacted, phone number, and contact person.
- ☐ **Follow up with responding M/WBE firms.** Offeror shall follow up with all M/WBE firms that respond to the Offeror's request. Offerors shall provide written evidence of their contact(s): emails, fax confirmations, proof of mail delivery, and/or phone logs. These documents shall show the date(s) of contact, company contacted, phone number, and contact person.
- ☐ **Advertise.** Offerors shall place an advertisement of the subcontracting opportunity in a local publication (i.e. newspaper, minority or women organizations, or electronic/social media). Offerors shall include a copy of their advertisement, including the name of the local publication and the date the advertisement was published.
- ☐ **Use a Community Organization.** Offerors shall solicit the services of a community organization(s); minority persons/women contractors'/trade group(s); local, state, and federal minority persons/women business assistance office(s); and other organizations to help solicit M/WBE firms. Offerors shall provide written evidence of their Proof of contact(s) include: emails, fax confirmations, proof of mail delivery, and/or phone logs. These documents shall show the date(s) of contact, organization contacted, phone number, email address and contact person.



N/A

(Offerors may duplicate this page to add additional Subcontractors as needed)

Subcontractor/Sub-consultant			
City of Austin Certified	<input type="checkbox"/> MBE <input type="checkbox"/> WBE	Ethnic/Gender Code:	<input type="checkbox"/> NON-CERTIFIED
Company Name			
Vendor ID Code			
Contact Person	Phone Number:		
Additional Contact Info	Fax Number:	E-mail:	
Amount of Subcontract	\$		
List commodity codes & description of services			
Justification for not utilizing a certified MBE/WBE			

Subcontractor/Sub-consultant			
City of Austin Certified	<input type="checkbox"/> MBE <input type="checkbox"/> WBE	Ethnic/Gender Code:	<input type="checkbox"/> NON-CERTIFIED
Company Name			
Vendor ID Code			
Contact Person	Phone Number:		
Additional Contact Info	Fax Number:	E-mail:	
Amount of Subcontract	\$		
List commodity codes & description of services			
Justification for not utilizing a certified MBE/WBE			

SMBR Contact Information			
SMBR Contact Name	Contact Date	Means of Contact	Reason for Contact
		<input type="checkbox"/> Phone OR <input type="checkbox"/> Email	

FOR SMALL AND MINORITY BUSINESS RESOURCES DEPARTMENT USE ONLY:

Having reviewed this plan, I acknowledge that the Offeror HAS or HAS NOT complied with these instructions and City Code Chapters 2-9A/B/C/D, as amended.

\_\_\_\_\_  
Reviewing Counselor

\_\_\_\_\_  
Date

I have reviewed the completing the Subcontracting/Sub-Consultant Utilization Plan and Concur Do Not  
Concur with the Reviewing Counselor's recommendation.

\_\_\_\_\_  
Director/Assistant Director or Designee

\_\_\_\_\_  
Date

## REFERENCES

Responding Company Name: Nippon Carbide Industries USA inc

The City at its discretion may check references in order to determine the Offeror's experience and ability to provide the products and/or services described in this Solicitation. The Offeror shall furnish at least 3 complete and verifiable references. References shall consist of customers to whom the offeror has provided the same or similar services within the last 5 years. References shall indicate a record of positive past performance.

1. Company's Name City of Denton  
Name and Title of Contact Crystal Westbrook Purchasing Agent  
Project Name Nikkalite Vinyl As Necessary  
Present Address 901 B Texas St  
City, State, Zip Code Denton TX 76209  
Telephone Number ( ) 940-349-7100  
Email Address crystal.westbrook@cityofdenton.com

2. Company's Name City of Sherman  
Name and Title of Contact Luigi Doronzo Traffic Operations Supervisor  
Project Name Customer Purchases on as needed basis  
Present Address 800 S East St  
City, State, Zip Code Sherman TX 75090

Telephone Number ( ) 903-892-7232

Email Address luigid@cityofsherman.com

3. Company's Name City of Galveston

Name and Title of Contact Tiffany Wallace, Admin Assistant Galveston road & bridge

Project Name Blanket for vinyl and laminate sheeting

Present Address Road & Bridge 5115 Highway 3

City, State, Zip Code Dickinson TX 77539

Telephone Number ( ) 409-770-5391

Email Address tiffany.wallace@co.galveston.tx.us